

August 10, 2008

Mr. Larry Kratz
National Sales Manager
HandyTrac Systems
1600 Union Hill Road
Alpharetta, GA 30005

Dear Mr. Kratz,

The purpose of this letter is to thank you for your company's service and assistance. As you know when Northland decided to implement a key control system we looked at several companies. At that time we had approximately 13,000 units. We have now doubled our size and still consider your company the best for our needs.

HandyTrac fits our needs, you have a package that is affordable, key system that rotates the keys and most important is WEB based which allows us to use the Work Order System, on line tracking of keys and reporting system, without additional computers or software.

You and your staff have always been helpful and informative, whether it is a technical question or the training of our staffs. We feel that your system has reduced lost keys and helped the staff to control vendor keys. The e-mails you were able to set up for me when keys were out for more than 24 hours have helped train the staffs to pull their reports and control the keys on a daily basis.

As a company, all of our on-site staffs and management find the HandyTrac Systems an intricate part of our daily management. And for this we want to thank you and your company for all your assistance over the years and look forward to our continued working partnership.

Sincerely,

Jo Swift
District Manager